# **Income Analysis - Plans**

22/04/2025 12:24 pm BST

This article is a continuation of Income Analysis - Add Goal Details

The **Plans** screen is where you can include Phased Drawdown (if applicable) manage plans, which includes plan specific investment strategies, growth rates, projected values and charges.

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Income Analysis Income Analysis Research	Get Illustration Edit Delete
Clent Description Created By Sustama West Test Description Test Description Created By	
Rans Income Requirements Other Incomes Annuity	Results Vark Status as Complete
Base Projected Value 4 Age 67         Susama West - Plased Drawdown         Plased Period Ends Period End Age         Image Date       There Plased Period End Age         Image Date       There Plased Period End Age         Image Date       There are currently no plans to show. Please use the "Nanage Plans" button to select existing plans or create new ones.         Fund Value 5 Summary       Tote fund Value 5         Tote fund Value 5       Renning Fund Value 5         Babo       Babo	What's Shown Here Enter all plans to be included in your Drawdoon analysis. Please ensure all projection are based on the same age. The remaining fund value will be the value that is used throughout the journey
Back Continue to Result Regit	

If this is a Phased Drawdown scenario, you will need to add plans through the **Manage Plans +** area before entering **Phased Period Ends, Age** or **Date** and **Phased Period End Age**.

Base Projected Value at Age 67	
Susanna West - Phased Drawdown	
Phased Period Ends *Phased Period End Age	
Age Date Enter Phased Period End /	
Plans	+ Manage Plans
	There are currently no plans to show. Please use the "Manage Plans" button to select existing plans or create new ones.
Fund Value Summary	
Total Fund Value £ Remaining Fund Value £ £0.00 £0.00	

In the example we are using, we will leave **Phased Drawdown** blank. If doing an Phased Drawdown scenario, see article Income Analysis - Phased Drawdown

Pull holdings through from the contact record using the Manage Plans button:

Base Projected Value at Age 67	
Susanna West - Phased Drawdown Phased Period End Age	
Age Date Enter Phased Period End /	
Plans	+ Manage Plans
	There are currently no plans to show. Please use the "Manage Plans" button to select existing plans or create new ones.
Fund Value Summary	
Total Fund Value £         Remaining Fund Value £           £0.00         £0.00	

# Either select one or more existing plans, or Add New Plan.

		Select existing holding	plans and optionally add new holding	plans to be included in your [	Drawdown Analysis.	
ur Existing Holding Plan(s)						
] Plan Name	Туре	Client	Current Value	Income Strategy	Growth Rate	Projected Value
Aviva Wrap ISA Portfolio	Individual Savings Accounts (ISA)	🚊 Susanna West	£13,480.47		0%	£13,480.47
Aviva Wrap Pension Portfolio	Self Invested Personal Pension (Full)	💄 Susanna West	£260,308.60		6.12%	£1,115,631.91
Cofunds Pension Account	Self Invested Personal Pension (Full)	🚊 Susanna West	£108,392.73		0%	£108,392.73
Collective Retirement Account   Fully Insured	Personal Pension (Fully Insured)	🚊 Susanna West	£259,769.24		0%	£259,769.24
Collective SIPP	Income Drawdown	🚊 Susanna West	£105,370,218.20		0%	£105,370,218.20
] Elevate - GIA	General Investment Account	🚊 Susanna West	£50,645.64		0%	£50,645.64
Flexible Transitions Account (LV= Core Funds)   Fully Insured	Personal Pension (Fully Insured)	🚊 Susanna West	£313,920.48		0%	£313,920.48
Personal Pension (TEST)   Fully Insured	Personal Pension (Fully Insured)	🚊 Susanna West	£346,567.00		0%	£346,567.00
Personal Pension   Fully Insured	Personal Pension (Fully Insured)	🔔 Susanna West	£114,626.04		7.59%	£688,168.87
d New Holding Plan(s)						+ Add New Plan

When selecting a plan, If it is a pension holding, you will need to select which investment strategy you would like to use in the analysis.

Reminder: Ensure all projections are based on the same age. Projected V	Select existing holding p	elans and optionally add new hold	ling plans to be included in your l	Drawdown Analysis.		
'our Existing Holding Plan(s)						
Plan Name	Туре	Client	Current Value	Income Strategy	Growth Rate	Projected Value
Aviva Wrap ISA Portfolio	Individual Savings Accounts (ISA)	🚊 Susanna West	£13,480.47		0%	£13,480.47
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Collective SIPP	Income Drawdown	🔔 Susanna West	£105,370,218.20		0%	£105,370,218.20
Elevate - GIA	General Investment Account	🚨 Susanna West	£50,645.64		0%	£50,645.64
Rexible Transitions Account (LV= Core Funds)   Fully Insured	Personal Pension (Fully Insured)	Susanna West	£313,920.48		0%	£313,920.48
Personal Pension (TEST)   Fully Insured	Personal Pension (Fully Insured)	🔔 Susanna West	£346,567.00		0%	£346,567.00
Personal Pension   Fully Insured	Personal Pension (Fully Insured)	🚨 Susanna West	£114,626.04		7.59%	£688,168.87
á l						

PCLS, UFPLS or Phased Drawdown:

	Add	d Plan	
Income Strategy * Goode Strategy PCLS UFRS Phased Drawdown			
Plan Details *Pan Name Flexible Transitions Account (LV= Core Funds)   Fully Insured	* Current Value £295,957.73	Growth Rate 0.00%	
Adviser Fees       Initial Fee       String E       String E       Provider Product Charges       *Reduction in Yield (excluding Adviser Fees)       Individual Charges       Reduction in Yield	One off Fee £ £200.00		
Projected Plan Value *Projected Nule 0		Carcel	Save

If you select PCLS the system will take out the percentage of PCLS specified and remove it from the income calculations.

UFPLS will keep the total plan values invested in the drawdown plan, when income is taken from the drawdown plan 25% of the income withdrawn will be tax free, this will be taken into account when calculating the tax liability.

Phased drawdown allows you to specify the phased period end age, and choose either PCLS or UFPLS for the phased period and remaining term.

For this example, we will select PCLS.

You can specify how much PCLS out of the total you would like to remove. The system defaults to the 25% tax-free amount. However, this can be overwritten up or down to suit your clients' needs.

	Income S	Strategy								
1	* Choose S	trategy		0	PCLS Am	nount %		Use Exces	s PCLS A	mount in Calculation
	PCLS	UFPLS	Phased Drawdown	]	%	£	25.00%	Yes	No	

Select whether you would like to use any excess PCLS amount in the calculations.

For e.g. If your client would like to take 15% of their tax free cash, would you like the system to take the remaining 10% into account in the calculations? Select **Yes** if that is the case. If they have already taken some tax-free cash in the past, the client may want 15% but you don't want the 10% to be used in the calculations. Select **No.** 

Use Excess PCLS Amount in Calculation

When completing the Growth Rate, the Projected Value will automatically calculate.

Plan Details		
*Plan Details	* Current Value	Growth Rate
Flexible Transitions Account (LV= Core Funds)   Fully Insured	£295,957.73	0.00%
Adviser Fees		
Initial Fee Regular Annual Fee	One off Fee £	
% £ 1.50% 0 % £ 0.20% 0	£200.00 O	
	120000	
Provider Product Charges * Reduction in Yield (excluding Adviser Fees)		
Individual Charges Reduction in Yield 0.00%		
Projected Plan Value		
*Projected Value		
0		
Plan Details		
* Plan Name	* Current Value	Growth Rate
Flexible Transitions Account (LV= Core Funds)   Fully Insured	£295,957.73	5.00%
Adviser Fees		
Initial Fee Regular Annual Fee	One off Fee £	
% <u>f</u> 1.50% • % <u>f</u> 0.20% •	£200.00	
Provider Product Charges		
* Reduction in Yield (excluding Adviser Fees)		
Individual Charges Reduction in Yield 0.00%		
Projected Plan Value		
*Projected Value		
£832,210.56		

# Adviser Fees automatically populate if entered on the holding. If not, free type the details:

Adviser Fees			
Initial Fee           %         £             1.50%	Regular Annual Fee           •         \$\$\$ £         0.20%	One off Fee £ 200.00	0
Provider Product Charges			
Individual Charges Reduction in Y	* Reduction in Yield (excluding Adviser Fees)		

## Enter Provider Product Charges. Select Individual Charges or Reduction in Yield:

#### **Provider Product Charges**

		*Reduction in Yield (excluding Adviser Fees)
Individual Charges	Reduction in Yield	0.00%

Save

	Add Plan	
	Ne Excess PCLS Amount in Calculation Ves No	
Plan Details *Pan Name Flexible Transitions Account (UVs: Core Funds)   Fully Insured	*Current Value Growth Rate £295,957.73 5.00%	
Adviser Fees       Intal Fee       X     £       150%       Provider Product Charges       Indial Charge %       Indial Charge %       Indial Charge %       Indial Charge %       0.30%		
Projected Plan Value *hoetted Value • £771;501.41	Careed	Save II.

eminder: Ensure all projections are based on the same age. Projected Val	Select existing holding plans ar	Select existing holding plans and optionally add new holding plans to be included in your Drawdown Analysis.						
ur Existing Holding Plan(s)								
Plan Name	Туре	Client	Current Value	Income Strategy	Growth Rate	Projected Value		
Aviva Wrap ISA Portfolio	Individual Savings Accounts (ISA)	🚨 Susanna West	£12,760.97		0%	£0.00		
Aviva Wrap Pension Portfolio	Self Invested Personal Pension (Full)	🚨 Susanna West	£240,286.10		6.12%	£0.00		
Cofunds Pension Account	Self Invested Personal Pension (Full)	🚨 Susanna West	£99,689.68		0%	£0.00		
Collective Retirement Account   Fully Insured	Personal Pension (Fully Insured)	🚨 Susanna West	£258,857.49		0%	£0.00		
] Collective SIPP	Income Drawdown	🚨 Susanna West	£96,831,628.80		0%	£0.00		
] Elevate - GIA	General Investment Account	🚨 Susanna West	£46,750.06		0%	£0.00		
Flexible Transitions Account (LV= Core Funds)   Fully Insured	Personal Pension (Fully Insured)	🚨 Susanna West	£295,957.73	PCLS	5%	£771,501.41		
Personal Pension (TEST)   Fully Insured	Personal Pension (Fully Insured)	🚨 Susanna West	£346,567.00		0%	£0.00		
Personal Pension   Fully Insured	Personal Pension (Fully Insured)	🚊 Susanna West	£104,690.92		7.59%	£0.00		
d New Holding Plan(s)						+ Add New Pla		

# When adding multiple plans, you are able to select different investment strategies in the analysis. As seen below:

	sed Period End Age							
lans	1						_	Manage Plans
Plan Name	Client	Holding Type	Income Strategy	Current Value	Growth Rate	Projected Value	Included	
Flexible Transitions Accou	💄 Susanna West	Pension	PCLS	£295,957.73	5%	£771,501.41		
Personal Pension (TEST)   F	💄 Susanna West	Pension	UFPLS	£346,567.00	6%	£776,289.58	<ul> <li>Image: A start of the start of</li></ul>	

## Details can be amended through the **Edit** button:

lans								+ Manage Plans
Plan Name	Client	Holding Type	Income Strategy	Current Value	Growth Rate	Projected Value	Included	
Flexible Transitions Accou	🚨 Susanna West	Pension	PCLS	£295,957.73	5%	£771,501.41	<b>_</b>	Edit
Personal Pension (TEST)   F	🚊 Susanna West	Pension	UFPLS	£346,567.00	6%	£776,289.58	~	Delete

If you need to add a new holding, click + Add New within the Manage plans area:

Reminder: Ensure all projections are based on the same age. Projected Value(s) Based on Age 65 Select existing holding plans and optionally add new holding plans to be included in your Drawdown Analysis.							
ur Existing Holding Plan(s)							
Plan Name	Туре	Client	Current Value	Income Strategy	Growth Rate	Projected Value	
Aviva Wrap ISA Portfolio	Individual Savings Accounts (ISA)	🔔 🛛 Susanna West	£12,760.97		0%	£0.00	
Aviva Wrap Pension Portfolio	Self Invested Personal Pension (Full)	🚨 Susanna West	£240,286.10		6.12%	£0.00	
Cofunds Pension Account	Self Invested Personal Pension (Full)	🚊 Susanna West	£99,689.68		0%	£0.00	
Collective Retirement Account   Fully Insured	Personal Pension (Fully Insured)	🚊 Susanna West	£258,857.49		0%	£0.00	
Collective SIPP	Income Drawdown	🚨 Susanna West	£96,831,628.80		0%	£0.00	
Elevate - GIA	General Investment Account	🚨 Susanna West	£46,750.06		0%	£0.00	
Flexible Transitions Account (LV= Core Funds)   Fully Insured	Personal Pension (Fully Insured)	🚨 Susanna West	£295,957.73	PCLS	5%	£771,501.41	
Personal Pension (TEST)   Fully Insured	Personal Pension (Fully Insured)	🚨 Susanna West	£346,567.00	UFPLS	6%	£776,289.58	
Personal Pension   Fully Insured	Personal Pension (Fully Insured)	🚨 Susanna West	£104,690.92		7.59%	£0.00	
d New Holding Plan(s)						+ Add New Flar	

# We'll be adding an Non-pension Holding in this example. Complete details and Save:

	Ado	l Plan	Get Illustration   Edit
Holding Plan Type *Choose a holding hype Pension Holding Non-Pension Holding			
Plan Details *Pen Name Add Plan Name	*Current Value	Growth Rate 0.00%	
Adviser Fees Initial Fee S É 000% Provider Product Charges	One off Fee £ £0.00		
*Resultion in Yield (sociuling Adviser Fees) Individual Charges Reduction in Yield 000% Projected Plan Value *Reseted Value			
0			Cancel Save

				Get Illustration   E
	Add	l Plan		
Holding Plan Type				
* Choose a holding type				
Pension Holding Non-Pension Holding				
Plan Details				
*Plan Name	* Current Value	Growth Rate	_	
Vanguard ISA	£15,323.00	5.00%		
			_	
Adviser Fees				
Initial Fee Regular Annual Fee	One off Fee £			
	21.00			
Provider Product Charges				
*Reduction in Yield (excluding Adviser Fees)				
Individual Charges Reduction in Yield 1.50%				
Projected Plan Value				
* Projected Value				
£30,366.63				
				Court Co
				Cancel Saw

View the details and **Save** 

Reminder: Ensure all projections	s are based on the same age. Projected Value(s)	Select existing holding	Select existing holding plans and optionally add new holding plans to be included in your Drawdown Analysis.							
our Existing Holding Plan(	s)									
Plan Name		Туре	Client	Current Value	Inc	ome Strategy	Growth Rate	Projected Value		
Aviva Wrap ISA Portfolio		Individual Savings Accounts (ISA)	🚊 🛛 Susanna West	£12,760.97			0%	£0.00		
Aviva Wrap Pension Portfo	lio	Self Invested Personal Pension (Full)	🚨 🛛 Susanna West	£240,286.10			6.12%	£0.00		
Cofunds Pension Account		Self Invested Personal Pension (Full)	🚨 🛛 Susanna West	£99,689.68			0%	£0.00		
Collective Retirement Acco	unt   Fully Insured	Personal Pension (Fully Insured)	💄 🛛 Susanna West	£258,857.49			0%	£0.00		
Collective SIPP		Income Drawdown	💄 🛛 Susanna West	£96,831,628.80			0%	£0.00		
Elevate - GIA		General Investment Account	💄 🛛 Susanna West	£46,750.06			0%	£0.00		
Flexible Transitions Account	tt (LV= Core Funds)   Fully Insured	Personal Pension (Fully Insured)	🔔 🛛 Susanna West	£295,957.73	PCLS		5%	£771,501.41		
Personal Pension (TEST)   F	ully Insured	Personal Pension (Fully Insured)	🚊 🛛 Susanna West	£346,567.00	UF	PLS	6%	£776,289.58		
Personal Pension   Fully Ins	ured	Personal Pension (Fully Insured)	🚨 Susanna West	£104,690.92			7.59%	£0.00		
			-		UF					
	Client	Holding Type	Income Strategy C	urrent Value	Growth Rate	Ongoing Charge	Projected Value			
Plan Name						0%				

	ed Period End Age er Phased Period End /							
ans							+	Manage Plans
Plan Name	Client	Holding Type	Income Strategy	Current Value	Growth Rate	Projected Value	Included	
Flexible Transitions Accou	💄 Susanna West	Pension	PCLS	£295,957.73	5%	£771,501.41		
Personal Pension (TEST)   F	💄 Susanna West	Pension	UFPLS	£346,567.00	6%	£776,289.58		
/anguard ISA	💄 Susanna West	Non-Pension	N/A	£15,323.00	5%	£30,366.63		
und Value Summary otal Fund Value £ Fund V	/alue After Fees £ PCLS Am		alue £					

#### Ensure the plans you would like to see in the results are included:

Plans							+ Manage	Plans
Plan Name	Client	Holding Type	Income Strategy	Current Value	Growth Rate	Projected Value	Included	
Flexible Transitions Accou	💄 Susanna West	Pension	PCLS	£295,957.73	5%	£771,501.41		•
Personal Pension (TEST)   F	💄 Susanna West	Pension	UFPLS	£346,567.00	6%	£776,289.58		•
Vanguard ISA	🚨 Susanna West	Non-Pension	N/A	£15,323.00	5%	£30,366.63		•

You can add as many plans as you would like to take into the drawdown scenario.

The remaining fund value will be the figure used for the drawdown plan 'initial investment' when calculating if your income profile is achievable for the duration specified.

~	/	Plans		ncome Requirements	Ot	her Incomes	Ann	uity	Results	<ul> <li>Mark Status as Comp</li> </ul>
e Projected Value at	Age 65								What's Shown Here	
Susanna West - Ph	bacod Drawdown								Enter all plans to be included in your Dra Please ensure all projections are based of	
hased Period Ends	*Phased Period End Age								The remaining fund value will be the val	ue that is used throughout the journey
Age Date	Enter Phased Period En	d/ O								
Plans								+ Manage Plans		
Plan Name	Client	Holding Type	Income Strategy	Current Value	Growth Rate	Projected Value	Included			
Flexible Transitions A			PCLS	£295,957.73	5%	£771,501.41				
	ST)   F 🚊 Susanna W		UFPLS	£346,567.00	6%	£776,289.58		•		
Vanguard ISA	🚊 Susanna W		N/A	£15,323.00	5%	£30,366.63				
und Value Summ	larv									
	Fund Value After Fees £	PCLS Amount £ Remaining	Fund Value £							
1,578,157.62	£1,554,360.03	£188,967.85 £1,365,392	2.18							

For further information on Income Analysis research, see article Income Analysis - Income Requirements